



THE LOG

The Newsletter of the
Southern Maryland Chapter
SOLE – The International Society of Logistics
District 2, Chapter 4



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FROM THE CHAIRMAN



I had the pleasure of representing the Southern Maryland Chapter at the 2007 International Conference held on 19-23 August in Pittsburgh, PA at the historic William Penn OMNI Hotel. This year's panels and breakout session covered topics such as Logistics Transformation, Human Resources and Organizational factors, Space Exploration, Disaster Preparedness, and Homeland Defense. I found that the conference provided me with a unique opportunity to meet industry and governmental representatives within all of the topic areas and to also gain an inside perspective on the role that logistics play in the success of their projects. The conference was a huge success, thanks goes out to our Board of Executives/Directors for a "Job Well Done".

District 2 Professional Development Forum 2008 (Formerly Mid-Atlantic Logistics)

Advanced planning continues for our Spring 2008 Professional Development Forum (PDF) which will take place on 26-27 March, 2008 at the OMNI Hotel in Newport News, Virginia. The professional development instructors are in the process of being identified but the topics have been set as Configuration Management – Control, Identification, Accounting, and Audit. The Forum is only a short drive from the Southern Maryland area so make your plans to attend and take advantage of this exciting training opportunity.

Logistics for Software is Different

Pictured with me is Mr. C.J. Witkowski as he accepts "The Speaker's Cup" and our appreciation for being our guest speaker at the July 2007 luncheon. C.J. provided us with an overview on the developmental, testing, training, and documentation issues faced in the design of software.



For the month of September we have an invitation out to Mr. Paul Dorrett and Mr. Michael Beanland who will provide our monthly luncheon audience with a presentation on "Aviation Maintenance Model – Solutions Through Simulation".

Fred Kegler – Chairman SOMD SOLE

SOUTHERN MARYLAND SOLE CHAPTER BUSINESS MEETING

The Southern Maryland Chapter of SOLE – The International Society of Logistics, held its monthly business meeting at 11:30a on Thursday, July 12, 2007. The meeting was held in conference room #104 of Suite 100, Rt 235, Expedition I building, 46610 Expedition Drive, Lexington Park, MD 20653 with the following members in attendance:

Fred Kegler
Tresmarie Wolfe
Bill Conroy

Charles Wheeler
June Bateman

Old business:
June 2007 Luncheon
DAU/SOLE AT&L Hot Topics Forum
Membership Campaign

New business:
SOLE Annual Conference
Sept 2007 Luncheon
SOMD SOLE Website Update

Next business meeting: The next SOMD SOLE business meeting is scheduled to be held at 11:30a, on 11 October 2007, in conference room #104 of the Expedition I building.

CHAPTER EVENTS

PDF-2008 PLANNING MEETINGS



District 2 – Professional Development Forum Planning Committee meetings are ongoing. Your recommendations for the theme, structure, format, and content for the PDF–2008 were greatly appreciated. The PDF-2008 Management Team has been selected and the Business Plan has been accepted and signed by the Executive Board. There are still opportunities to get involved. Contact Kegler_Fred@bah.com if interested.



SOLE/DAU SEMINARS



The SOMD Chapter of SOLE and the DAU, Mid-Atlantic Alumni Association are continuing our efforts to take advantage of our long standing and mutual commitment to excellence in learning and in providing the SOMD Chapter members with added benefits and opportunities for strategic collaboration amongst fellow logisticians. Our latest event was the AT&L Golf Outing. Look for additional information on the format, location and schedule of these events in this and future issues of THE LOG.

MONTHLY LUNCHEONS

The Chapter typically holds its monthly luncheons on the third Thursday of each month at 11:30a in the NAS Patuxent River Officer's Club. From time to time the dates may have to be changed based on speaker availability or special occasions. Our next luncheon is scheduled for the month of **September 2007** on the **13th of the month**.

We have an invitation out to Mr. M. Beanland and Mr. P. Dorrett, RTR Technologies, Program Managers; Mr. Beanland and Mr. Dorrett are scheduled to discuss the topic of "Aviation Maintenance Models – Solutions Through Simulation".

The following is a schedule of our monthly luncheons:

Month	Topic	Guest Speaker
November 30, 2006	Military Equipment Valuation (MEV)	Mark Hogenmiller, KPMG
December 2006	No Luncheon held this month	
January 18, 2007	Conditional Based Maintenance (CBM)	Robert Ernst, AIR 4.1D
February 15, 2007	COTS Integration	John Kennedy, MITRE Corp.
March 15, 2007	OOMA/AME/CAMEO	Ted Barber, OOMA Developmental Test Director
April 12, 2007	Drafting Technical Papers/Abstracts	Christina Lafferty, Colonel USAF, Reserves
May 17, 2007	Fundamentals of Design Interface	Jon Buder, Jacobs Laboratories
June 21, 2007	DMSMS, A Reality Check	LtCol William Hidle
July 19, 2007	Logistics for Software	C.J. Witkowski, Brandes Corp.
August 2007	No Luncheon held this month SOLE Annual Conference	
September 13, 2007	Aviation Maintenance Model Solutions Through Simulation	Michael Beanland and Paul Dorrett, RTR Technologies

MISSED ONE OF OUR LUNCHEONS? CHECK OUR WEBSITE!

We always ask our luncheon guest speakers if we can share the information that they present to the Chapter. If they allow the information to be shared, it is usually available on our chapter's website (www.southernmarylandsole.com) within two to three business days after the presentation. The website is currently being updated and the past events and presentations will be online soon. **Good News! – The site is up and running.**

LOGISTICS QUOTE OF THE MONTH

Focused Logistics comes from the idea that in the past spare parts were relatively inexpensive, but transportation to move them was expensive or in short supply. The way we overcame this problem was simple. Before beginning any major military operation, we would move forward a massive stockpile of spare parts, equipment, and munitions. If we consumed all those materials in the stockpiles, that was all well and good. If we did not, we would end up giving them away or pushing them into the ocean because it was more expensive to move them back to the United States than it was to destroy them in the field.

Gen Ronald R. Fogleman, USAF

HIGHLIGHTED ARTICLE OF THE MONTH:**Building World-Class Acquisition Excellence**
[Defense AT&L Magazine, Jul-Aug 2007](#)*Building World-Class Acquisition Excellence*

In May, Dr. James I. Finley, deputy under secretary of defense for acquisition and technology, sat down for a roundtable discussion with the three Service acquisition executives: Claude M. Bolton, assistant secretary of the Army for acquisition, logistics and technology; Dr. Delores M. Etter, assistant secretary of the Navy for research, development and acquisition; and Sue C. Payton, assistant secretary of the Air Force for acquisition, research and development.

Read the article at: http://www.dau.mil/pubs/dam/2007_07_08/articles.asp

PLANNING TO TAKE OR RE-TAKE THE CPL EXAM

First Timers: Applications may be downloaded from <http://www.sole.org/CPL.ASP>. Complete your application and submit it to Fred Kegler, Chairman SOMD SOLE as soon as possible, for review and submission to SOLE Headquarters.

Re-takers: If you are planning to re-take the CPL Examination, you need to send an email to SOLE Headquarters (solehq@erols.com) to let them know your intentions. Please include Fred Kegler (kegler_fred@bah.com) as a copy to addressee and note in your email where you would like to take the examination.

REMINDER TO RENEW YOUR DUES – Trèsmarie Dove

Those members whose renewal dates are approaching or those who have past their renewal dates are encouraged to contact Trèsmarie Wolfe to renew their dues so that they can take advantage of our chapter dues new/renewal subsidy. Provide your registration form to Trèsmarie Dove with payment less \$35 and the chapter will take care of the rest. If you know of anyone interested in joining our Southern Maryland Chapter, please have them contact Trèsmarie Dove, VC Member Services at (301) 995-8789 or by e-mail at (Tresmarie.Wolfe.BAH@scrb.navy.mil) so that they can take advantage of our \$35 subsidy for new members.

NEWSLETTER INFORMATION

If you run across logistics related information or have a logistics related paper or article that you think would benefit other members of the Southern Maryland Chapter please forward it to Fred Kegler (kegler_fred@bah.com) NLT the 2nd Friday of the Month so that it can be included in future newsletters. We are always looking for information of interest to the logistics community that we can distribute in our newsletters.

HAS YOUR E-MAIL ADDRESS OR PHONE NUMBER CHANGED?

If you have an address, e-mail or phone number change please provide the VC Member Services, Trèsmarie Dove with updated data at Tresmarie.Wolfe.BAH@scrb.navy.mil so that you don't miss any of the logistics information that we routinely provide our membership. Also remember to update your personal information on the SOLE website so that you don't miss any of the SOLE Corporate communications <https://www.sole.org/sole/memberupdates.asp>.

NEED LOGISTICS ENGINEERING REFERENCE MATERIALS?

Visit the St. Mary's County Public Library in Lexington Park. The SOMD SOLE Chapter has donated a number of logistics related books to the library. Whether you're studying for the Certified Professional Logistician (CPL) exam, taking a college course, or just looking for a reference, the Lexington Park library has what you are looking for. We're always looking to expand the materials at the library, so if you would like to make a book or materials donations please contact Fred Kegler at Kegler_Fred@bah.com.

LOGISTICS IQ – TEST YOUR KNOWLEDGE – William Conroy

1. A data communication system is:
 - a. A group of machines whose primary purpose is to transfer digital data between two or more terminals at high speed.
 - b. A group of machines whose primary purpose is to transfer digital data between two or more terminals in a reliable manner.
 - c. A combination of people and machines whose primary purpose is to transfer digital data between two or more terminals in a reliable manner.
 - d. A combination of people and machines whose primary purpose is to transfer digital data between two or more terminals at high speed.

2. _____ = $MTBM / (MTBM + MDT)$
 - a. Operational availability.
 - b. Inherent availability.
 - c. Achieved availability.
 - d. Normal availability.

3. The contractor or vendor assumes 100% of the technical, schedule and cost risk under the following form of contract:
 - a. Fixed Price
 - b. Firm Fixed Price
 - c. Cost Plus Incentive
 - d. Cost Plus Fixed Fee

4. The Marketing Mix is based on:
 - a. Product, Promotion, Pay, Place
 - b. Product, Production, Price, Place
 - c. Product, Promotion, Price, Place
 - d. Product, Production, Price, Place

SOUTHERN MARYLAND JOB SEEKERS

Are you looking for a logistics position in Southern Maryland? You too can advertise your talents by posting your resume on the Southern Maryland SOLE website. To advertise your personal resume, contact Tresmarie.Wolfe.BAH@scrb.navy.mil .

SOUTHERN MARYLAND LOGISTICS EMPLOYERS

Are you looking for Logisticians in the Southern Maryland Area? Did you know that you can advertise for logistics candidates via the Southern Maryland SOLE Website? The Southern Maryland SOLE Chapter is offering this service to local companies looking for logisticians. Your logistics requirements will be advertised at the following link: <http://www.southernmarylandsole.com/careers.htm>. To advertise your logistics requirements, contact Trèsmarie Dove at Tresmarie.Wolfe.BAH@scrb.navy.mil .

UPCOMING LOGISTICS TRAINING EVENTS:

Acquisition Logistics Training courses with various start dates between January and December 2007 can be taken at the local DAU Campus.

DAU MID-ATLANTIC REGIONAL CAMPUS TRAINING EVENTS:

ACQ 201B – Intermediate Systems Acquisition

LOG 201B – Intermediate Acquisition Logistics

LOG 235B – Performance Based Logistics

Please visit <http://www.dau.mil/schedules/schedule.asp> to obtain course schedules.

ACQUISITION LOGISTICS ENGINEERING (ALE) WORKSHOPS

Acquisition Logistics Engineering (ALE) is offering several workshops in 2007 that address key aspects of logistics. These workshops are held in Columbus, Ohio or can be brought to your facility. For more information on these workshops e-mail ALE at workshops@ale.com or call (614) 436-1609. ALE has offered a 10% discount to SOLE Members. To receive your discount, give your SOLE membership number when you reserve your seat in one of the workshops.

UPCOMING LOGISTICS EVENTS:

The **Annual National Defense Transportation Association convention** is schedule for Charleston, SC this year. The main dates are September 17-19, with some additional specific events on the 15th and 16th.

DMSMS 2007 – Integrated DMSMS Strategies to Optimize Operational Availability
October 29 – November 1, 2007;
Orlando Florida

IEEE International Conference on RFID 2008
Las Vegas, Nevada
17-19 March 2008

Aging Aircraft 2008
Phoenix, Arizona; Phoenix Convention Center
21-24 April 2008

LOGISTICS IQ – TEST YOUR KNOWLEDGE – Answers

Answers: 1 – c; 2 – a; 3 – b; 4 - c

ACQUISITION WEBSITES

Federal Government:

<http://acquisition.gov/>

Navy:

<http://www.navy.mil>

Army:

<http://asc.army.mil>

Air Force:

<https://www.safaq.hq.af.mil>

DOD:

<http://www.acq.osd.mil>

AT&L Acquisition Community Connection:

<https://acc.dau.mil>

Defense Acquisition Guidebook:

<http://akss.dau.mil/dag>

Defense Industry Daily

<http://www.defenseindustrydaily.com/>

Acquisition Knowledge Sharing System:

<http://akss.dau.mil>

Defense Acquisition Policy Center:

<http://akss.dau.mildapc/>

OSD Defense Systems/SE:

<http://www.acq.osd.mil/ds/se>

WHS Site:

<http://www.dtic.mil/>

Defense FAR Supplement (DFARS):

<http://www.acq.osd.mil>



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