



# THE LOG

The Newsletter of the  
Southern Maryland Chapter  
SOLE – The International Society of Logistics  
District 2, Chapter 4



Volume 20, Edition 2

February 2006

## FROM THE CHAIRMAN

We would like to make our website the go-to site for logisticians in Southern Maryland. Whether you are looking for logistics information, positions or just want to advertise your resume you can do it at [www.SouthernMarylandSOLE.com](http://www.SouthernMarylandSOLE.com). If you haven't gone to the site lately, check it out you can download our luncheon presentations, newsletters and find links to other logistics related web-sites. If you have any recommendations for additions to our web site please send them to me.

Time is running out for getting the government per diem rate for the Mid-Atlantic Logistics Conference (M-ALC), if your planning to attend **get your reservations now by calling 1-800-261-9530** (make sure you mention the government rate and the Mid-Atlantic Logistics Conference). The latest (M-ALC) Conference Program is available at <http://www.mid-atlantic-log.net/speakerlist.pdf>. Again this year's program looks like one that will be both informative and educational. You can find a registration form at the rear of this newsletter.

Congratulations to Richard Moore of BearingPoint on receiving his SOLE designation as a Demonstrated Master Logistician. Richard having completed 22 years in the Navy and about to finish his Master's Degree from Embry Riddle has proven the value of continuing education in logistics. If you are interested in the new SOLE Designations contact me or one of the other members of the Management Team.

## Jim Griffin – Chairman SOMD SOLE

### SOUTHERN MARYLAND SOLE CHAPTER BUSINESS MEETING

The Southern Maryland SOLE Chapter met on 9 February, 2006, the following members of the SOMD SOLE Management Team were in attendance: Jim Griffin, Fred Kegler, Charles Wheeler, Patrick Fleming and Jerome Burgess.

### Old Business

CPL Study Group: (Lead: Jerome Burgess) Status of Study Group activities. Jerome is focusing on the needs of the current CPL Study Group members and he starts to identify next steps for the CPL Study Group. He will report back at the next meeting with a program for the CPL Study Group which will be further supported by newsletter articles and the monthly luncheon speakers.

Chapter Budget/Finance Review: (Lead: Jim Griffin) The budget was finalized. Jim Griffin that a budget report be established that breaks out each of the budgeted items and provides the actual spending against each budget item.

Chapter Officer Training: (Lead: Jim Griffin) Jim Griffin asked some of the members who had served previously on the Management Team to support Chapter Officer Training. He also requested information to supplement Chapter Training from SOLE HQ. As soon as he has the information put together in a format to support the training he will schedule it. The Officers asked that it not be scheduled for a Monday or Wednesday. Chapter Officer Training will be available to all who want to attend not just to Management Team Members.

Performance Improvement Community of Interest (PICOI) Alliance Agreement (Lead: Jim Griffin) The package provided by the PICOI was submitted to SOLE HQ for review. SOLE HQ has not provided comments/direction as of yet. More information on Southern Maryland Professional Alliance (SMPA) activities is available in this newsletter.

Speakers List: (Lead: Jim Griffin) Developing a Speakers List for 2006. Jerome Burgess will develop a plan for the CPL Study Group, which will result in topics for which the team will identify speakers for 2006 Luncheon Meetings. Jerome will provide the list of topics at our next business meeting.

SOMD SOLE Logo: (Lead: Fred Kegler) Fred Kegler indicated that the candidates that he had found for developing a logo for the Chapter so far were very expensive. We will continue to search, in the mean time if anyone in the chapter would like to help develop a logo it will be greatly appreciated.

### **New Business**

Senior Member Review: (Lead: Trèsmarie Wolfe) Trèsmarie Wolfe indicated that there was only one person who met the criteria for a Senior Member who had not previously been recognized. That member being Jim Griffin. She will submit the necessary paperwork to SOLE HQ to initiate the Senior Member package.

SOMD SOLE CPL Website: (Lead: Jim Griffin) Jim Griffin asked Fred Kegler and Jerome Burgess to review the information on the website and to identify information that needed to be put on the site.

Registrations for M-ALC Drawing – 19 Jan Meeting Results: (Lead: Jerome Burgess) Jerome noted that no one entered the drawing at the 19 January meeting. All indicated that they were not available to attend.

### **Next Business Meeting**

The next scheduled SOMD SOLE business meeting will be at 1130, on 9 March 2006, at BearingPoint, which is located in the Chesapeake Professional Building on route 235 North, between the Precision Tune and WaWa. The building is a two-story vanilla colored building with a green metal roof.

## UPCOMING CHAPTER EVENTS

### MONTHLY LUNCHEONS

The Chapter typically holds its monthly luncheons the third Thursday of each month at 11:30 at the NAS Patuxent River Officer's Club. From time to time the dates may have to be changed based on speaker availability.

**Remember you do not have to be a SOLE or a Chapter Member to attend our luncheons.**

Pass the word and bring your fellow logisticians out to our luncheons – the more the merrier.

**Also a reminder that attending the SOMD SOLE luncheon briefs can count towards continuous learning for members of the acquisition workforce.**

### Follow-up from January Luncheon

**From Dean Newman, DAU:** One of the comments I received at last month's SOLE Luncheon was that NAVAIR's PBL Guide was not referenced on DAU's PBL Toolkit web site. It has now been added to the site to view it, go to:

[https://acc.dau.mil/simplify/ev.php?ID=29857\\_201&ID2=DO\\_TOPIC](https://acc.dau.mil/simplify/ev.php?ID=29857_201&ID2=DO_TOPIC) and scroll down to "References".



Dean Newman addresses the January SOMD SOLE Luncheon

### Thursday, 16 February 2006



Sarah James addresses the February SOMD SOLE

The Southern Maryland SOLE Chapter held its monthly luncheon meeting at 11:30, Thursday, 16 February 2006, at the NAS Patuxent River Officer's Club. Our speaker for the luncheon was Ms. Sarah James, Executive Director of SOLE – The International Society of Logistics. Ms. James provided information to the attendees on the new SOLE Designated Logistician Program and gave a presentation of the benefits and risks associated with the Joint Logistics Transformation. After her presentation she presented the Demonstrated Master Logistician Designation to Richard Moore of the SOMD Chapter.

### Thursday, 16 March 2006

The Southern Maryland SOLE Chapter held its monthly luncheon meeting at 11:30, Thursday, 16 February 2006, at the NAS Patuxent River Officer's Club. We have invited Ms. Debbie Vergos AIR-6.0DT as our speaker for the luncheon. We have asked for her to present on NAVAIR's Integrated In-Service Reliability Program.

**MISSED ONE OF OUR LUNCHEONS? CHECK OUR WEBSITE!**

We always ask our luncheon speakers if we can share the information that they present to the Chapter at our luncheons. If they allow the information to be shared, it is usually available on our Chapter's website ([www.southernmarylandsole.com](http://www.southernmarylandsole.com)) within a couple of days.

**MEMBERSHIP MILESTONES**

This month the chapter celebrates the membership milestones of the following members:

**Over 15 Years**

William Stone

**Over 10 Years**

John Ford  
Chris Colon  
John Kaufman

**Over 5 Years**

Elmer Stone

**Richard Moore Receives Demonstrated Master Logistician Designation**

The first member of the Southern Maryland Chapter to receive the Demonstrated Master Logistician (DML) designated is Richard Moore of BearingPoint. In order to receive this distinction Richard had to submit documentation of his logistics experience to SOLE. In order to meet the DML requirements he had to demonstrate that he met requirements of the program based upon his experience, education, continuing education and enabling course requirements. This designation identifies him as one of the extremely well qualified logisticians in the workplace. Our congratulations go out to Richard. For more on the requirements of the Designated Logistician Program and its Demonstrated Logistician, Demonstrated Senior Logistician and Demonstrated Master Logistician designations go to: <http://www.southernmarylandsole.com/downloads.htm> and download the program documentation.



Jim Griffin and Sarah James introduce SOMD SOLE's first DML, Richard Moore.

**LOGISTICS QUOTE OF THE MONTH**

Seldom will all logistics principles exert equal influence; usually one or two will dominate in any given situation. Identifying those principles that have priority in a specific situation is essential to establishing effective support. - Joint Pub 4-0, Doctrine for Logistics Support of Joint Operations, Sep 25, 1992

**MID-ATLANTIC LOGISTICS CONFERENCE DRAWING**

Our M-ALC drawing was held at the conclusion of our 16 February 2006 luncheon meeting. The following members of the Southern Maryland Chapter have had their registration fees paid by the chapter. I hope everyone enjoys the conference.

Ed Banek, CPL  
Robert Campbell, CPL

Chuck Campbell  
Fred Kegler

Jim Griffin, CPL

**SOLE LEF SCHOLARSHIPS**

Are you pursuing a bachelors or masters degree in logistics or a logistics-related major? Are you enrolled at an accredited educational institution, carrying a full-time course load? Then you are eligible to apply for a \$1,000 scholarship from Logistics Education Foundation (LEF).

Each year the LEF awards a number of scholarships supporting logistics study at the undergraduate and graduate levels. Applicants are evaluated based on their intention to pursue a career related to logistics, scholastic achievements, as well as indications of current and future contributions to the logistics profession, as evidenced by course work, special projects, research, and/or on-the-job logistics experience.

For more information on the LEF, and to download the scholarship application package, go to the following website: <http://www.sole.org/lef.asp>. Be sure to contact Jim Griffin, Chapter Chairman, prior to sending the application in. You do not have to be a member of SOLE to apply.

All scholarship award winners are required to submit a student paper to SOLE's professional journal, the Logistics Spectrum. Scholarships apply to the next academic year.

**NEW ADDITIONS TO THE LOGISTICS LIBRARY**

Thanks to the following SOMD SOLE Members the chapter has received four new titles for the SOMD SOLE Logistics Library. The following new titles have been added:

Bruce Sundermann, CPL of Anteon donated the following titles:

- Reliability Analysis Center, Reliability Toolkit: Commercial Practices Edition.
- Blanchard, Benjamin S., Verma, Dinesh and Peterson, Elmer L., Maintainability: A Key To Effective Serviceability And Maintenance Management (New York: John Wiley & Sons, Inc.), 1995.

Jim Griffin, CPL of BearingPoint donated the following titles:

- Reliability Analysis Center, Maintainability Toolkit.
- Ross, David Fredrick, Distribution: Planning and Control (Massachusetts: Kluwer Academic Publishers), 2002.

**HIGHLIGHTED ARTICLE OF THE MONTH:** Devoted to you..... And your seafood, live plants, antiques, and more. Service providers that specialize in one commodity have the expertise to give your shipments the tender, loving care they need.

By Toby B. Gooley, Managing Editor Logistics Management February 1, 2006

<http://www.logisticsmgmt.com/article/CA6307415.html?stt=000&pubdate=02%2F01%2F2006>

In this article, Toby Gooley discusses freight companies that rather than be freight generalists, they specialize in a single commodity or type of product. Long experience and knowledge of a specific industry are these companies' stock in trade. Their focus on the unique needs of the shippers they serve can help reduce damages and improve customer satisfaction.

**TOTAL LIFE CYCLE SYSTEMS MANAGEMENT METRICS**

On 22 November 2005, the Under Secretary of Defense Acquisition, Technology and Logistics, Mr. Kenneth J. Krieg directed in a memorandum to the service acquisition executive that a Total Life Cycle Systems Management (TLCSM) Metrics Handbook be developed and provided specific definitions for previously identified metrics for use across DOD for evaluating TLCSM.

To see this document go to:

[https://acc.dau.mil/simplify/file\\_download.php/USDATL+Memo+re+TLCSM+Metrics+112205.pdf?URL\\_ID=90732&filename=11335267871USDATL+Memo+re+TLCSM+Metrics+112205.pdf&filetype=application%2Fpdf&filesize=336037&name=USDATL+Memo+re+TLCSM+Metrics+112205.pdf&location=user-S/](https://acc.dau.mil/simplify/file_download.php/USDATL+Memo+re+TLCSM+Metrics+112205.pdf?URL_ID=90732&filename=11335267871USDATL+Memo+re+TLCSM+Metrics+112205.pdf&filetype=application%2Fpdf&filesize=336037&name=USDATL+Memo+re+TLCSM+Metrics+112205.pdf&location=user-S/).

**REMINDER TO RENEW YOUR DUES**

Those members whose renewal dates are approaching or those who have past their renewal dates are encouraged to contact Trèsmarie Wolfe to renew their dues so that they can take advantage of our chapter dues renewal subsidy. Provide your renewal form to Trèsmarie Wolfe with payment less \$35 and the chapter will take care of the rest. If you know of anyone interested in joining our Southern Maryland Chapter, please have him or her contact Trèsmarie Wolfe, VC Member Services at (301) 863-3418 or by e-mail at [wolfe\\_tresmarie@bah.com](mailto:wolfe_tresmarie@bah.com) so that they can take advantage of \$20 subsidy for new members.

**NEWSLETTER INFORMATION**

If you run across logistics related information that you think would benefit the other members of the Southern Maryland Chapter please be sure to forward it to Lee Lilly so that it can be included in future newsletters. We are always looking for information of interest to the logistics community that we can distribute in our newsletters. Send your information to Lee Lilly at the following e-mail address: [lee.lilly@lmco.com](mailto:lee.lilly@lmco.com) no later than the second Friday of the Month in order for the information to be included in the present month's newsletter.

**HAS YOUR HOME/WORK OR E-MAIL ADDRESS OR PHONE NUMBER CHANGED?**

If your address or phone number changes please provide the VC Membership Services, Trèsmarie Wolfe with your new e-mail address, her e-mail address is: [wolfe\\_tresmarie@bah.com](mailto:wolfe_tresmarie@bah.com). Also remember to update your personal information on the SOLE website <https://www.sole.org/sole/memberupdates.asp>.

**SOUTHERN MARYLAND LOGISTICS EMPLOYERS**

Are you looking for Logisticians in the Southern Maryland Area? Did you know that you can advertise for logistics candidates via the Southern Maryland SOLE Website? The Southern Maryland SOLE Chapter is offering this service to local companies looking for logisticians.

Your logistics requirements will be advertised at the following link:

<http://www.southernmarylandsole.com/careers.htm>. To advertise your logistics requirements, contact Jim Griffin at [james.griffin@bearingpoint.com](mailto:james.griffin@bearingpoint.com).

**SOUTHERN MARYLAND JOB SEEKERS**

Are you looking for a logistics position in Southern Maryland? You too can advertise your talents by posting your resume on the Southern Maryland SOLE website at the same link as shown above. To advertise your personal resume, contact Jim Griffin at [james.griffin@bearingpoint.com](mailto:james.griffin@bearingpoint.com).

**NEED LOGISTICS ENGINEERING REFERENCE MATERIALS?**

Visit the St. Mary's County Public Library in Lexington Park. The SOMD SOLE Chapter has donated a number of logistics related books to the library. Whether you're studying for the Certified Professional Logistician (CPL) exam, taking a college course, or just looking for a reference the Lexington Park library has what you are looking for.

We're always looking to expand the library if you would like to make a donation please contact Jim Griffin at [james.griffin@bearingpoint.com](mailto:james.griffin@bearingpoint.com).

**MTTF Versus MTBF**

Charles Wheeler, CPL found this interesting article on the differences between Mean Time To Failure and Mean Time Between Failure. To see this article go to:  
[http://www.relexsoftware.com/resources/art/art\\_mttf.asp](http://www.relexsoftware.com/resources/art/art_mttf.asp).

**Global Information Grid GAO Report**

The GAO reports that, "Department of Defense (DOD) officials currently estimate that the department will spend approximately \$34 billion through 2011 to develop the core network of the Global Information Grid (GIG), a large and complex undertaking intended to provide on-demand and real-time data and information to the Warfighter. DOD views the GIG as the cornerstone of information superiority, a key enabler of network-centric warfare, and a pillar of defense transformation.

A high degree of coordination and cooperation is needed to make the GIG a reality. In prior work GAO found that enforcing investment decisions across the military services and assuring management attention and oversight of the GIG effort were key management challenges facing DOD. The report assesses (1) the management approach that DOD is using to develop the GIG and (2) whether DOD's three major decision-making processes support the development of a crosscutting, department-wide investment, such as the GIG." To see Defense Acquisitions: DOD Management Approach and Processes Not Well-Suited to Support Development of Global Information Grid. GAO-06-211, January 30. <http://www.gao.gov/cgi-bin/getrpt?GAO-06-211>.

**SOUTHERN MARYLAND PROFESSIONAL ALLIANCE (SMPA)**

The Southern Maryland Chapter of the Project Management Institute (in cooperation with the other members of the Southern Maryland Professional Alliance) is planning one of its biggest events ever for the Oct-Nov 2006 time frame!

**Southern Maryland Professional Alliance (SMPA) Membership**

- PMI Southern Maryland Chapter ([www.pmisomd.org](http://www.pmisomd.org))
- Software Process Improvement Network (SPIN) ([www.somdspin.org](http://www.somdspin.org))
- SOLE - The International Society of Logistics, Southern Maryland Chapter ([www.southernmarylandsole.com](http://www.southernmarylandsole.com))
- National Contract Management Association (NCMA), Chesapeake Bay Chapter ([www.ncmachesa.org](http://www.ncmachesa.org))

The SMPA is sending out this "Survey of Interest" to determine the level of interest in writing professional papers for a proposed "Project Management Best Practices" symposium targeted at the Oct-Nov 2006 timeframe. This symposium is intended to provide individuals, teams, Special Interest Groups and Communities of Interest the opportunity to submit professional

papers on the theme of “**Project Management Best Practices in meeting the needs of upper management.**” The SOMD PMI Chapter will provide awards for the top submissions!

If you are interested in submitting a professional paper for consideration, please read the attached survey (on page 16 of this newsletter) and respond as indicated. Please direct replies or queries to John A. Gray SoG, Ph.D., PMP at [proj-mgt@tqci.net](mailto:proj-mgt@tqci.net).

### LOGISTICS IQ – TEST YOUR KNOWLEDGE – Jim Griffin CPL

1. Generally speaking, a long production run will result in:
  - a. Lower inventory levels.
  - b. Lower warehousing costs.
  - c. Higher inventory levels.
  - d. No impact in inventory levels.
2. To ignore environments in a decision situation:
  - a. Is very seldom practicable.
  - b. Is usually done when a non-controllable variable is crucial.
  - c. Is termed decision making under certainty.
  - d. Usually makes the decision process more complex.
3. Application of linear programming techniques:
  - a. Forces a clear-cut Statement of the aims of the system involved in the analysis.
  - b. Reduces costs.
  - c. Defines an organization's objectives.
  - d. Deals effectively with more than one set of conditions at a time.
4. Pallets, skids, racks, shelves, and containers are:
  - a. Part of the functional costs of product delivery.
  - b. Elements of property for year-end tax accounting.
  - c. Principle items of storage for a firm.
  - d. Mobile equipment subject to frequent movement.

### UPCOMING LOGISTICS TRAINING EVENTS:

#### ACQUISITION LOGISTICS ENGINEERING (ALE) WORKSHOPS

Acquisition Logistics Engineering (ALE) is offering several workshops in 2006 that address key aspects of logistics. These workshops are held in Columbus, Ohio or can be brought to your facility. For more information on these workshops e-mail ALE at [workshops@ale.com](mailto:workshops@ale.com) or call (614) 436-1609. **ALE has offered a 10% discount to SOLE Members. To receive your discount, give your SOLE membership number when you reserve your seat in one of the workshops.** The list of available workshops and their presentation dates are listed below:

- **Performance Based Supportability** will be held March 7 – 9, 2006.
- **Performance Based Logistics – A Business Opportunity** will be held June 6 – 8, 2006.
- **Data Management – Your Key To Success** will be held February 21 – 22 and April 4 – 5, 2006.
- **Integrated Logistics Support – Putting It All Together** will be held March 21 – 23 and May 9 – 11, 2006.

See ALE's flyer at the end of this newsletter.

**Basic Configuration Management Seminar**

For more information on this course, go to TTC's Website at [www.TechnologyTraining.com](http://www.TechnologyTraining.com). Courses will be held in Washington, DC March 6-7; Las Vegas, NV March 20-21.

**Advanced Configuration Management Seminar**

For more information on this course, go to TTC's Website at [www.TechnologyTraining.com](http://www.TechnologyTraining.com). Courses will be held in San Diego, CA; March 1-3; Washington, DC March 8-10; Las Vegas, NV March 22-24.

**Integrated Logistics Support Seminar**

For more information on this course, go to TTC's Website at [www.TechnologyTraining.com](http://www.TechnologyTraining.com). Courses will be held in San Diego, CA February 22-24; Las Vegas, NV April 3-5, 2006

**Capabilities Based Requirements & Architectural Frameworks Seminar**

For more information on this course, go to TTC's Website at [www.TechnologyTraining.com](http://www.TechnologyTraining.com). Courses will be held in Washington, D.C. March 2-3; San Diego, CA March 9-10; Las Vegas, NV March 16-17.

**Tactical Data Links**

For more information on this course, go to TTC's Website at [www.TechnologyTraining.com](http://www.TechnologyTraining.com). Courses will be held in San Diego, CA March 6-7; Las Vegas, NV March 9-10.

**Information Assurance Engineering Seminar**

For more information on this course, go to TTC's Website at [www.TechnologyTraining.com](http://www.TechnologyTraining.com). Courses will be held in Las Vegas, NV March 9-10, 2006

**(IPv6) Internet Protocol ver. 6 Seminar**

For more information on this course, go to TTC's Website at [www.TechnologyTraining.com](http://www.TechnologyTraining.com). Courses will be held in San Diego, CA March 2-3, 2006; Las Vegas, NV March 16-17, 2006

**Tactical Data Links Seminar**

For more information on this course, go to TTC's Website at [www.TechnologyTraining.com](http://www.TechnologyTraining.com). Courses will be held in San Diego, CA March 6-7, 2006; Las Vegas, NV March 9-10, 2006

**Capabilities Based Requirements & Architectural Frameworks Seminar - New Speaker - New Outline**

For more information on this course, go to TTC's Website at [www.TechnologyTraining.com](http://www.TechnologyTraining.com). Courses will be held in Washington, D.C. March 2-3, 2006; San Diego, CA March 9-10, 2006 Las Vegas, NV March 16-17, 2006

**NAVAIR TRAINING EVENTS:**

**Logistics and Industrial Team Training** will be conducted at 1300 on 21 March 2005 at the NAS Patuxent River base theater.

**DAU MID-ATLANTIC REGIONAL CAMPUS TRAINING EVENTS:**

***Log 304 - Advanced Life Cycle Logistics Management*** – Apr 4 - 14

***Notes on attending Mid-Atlantic DAU Logistics Courses:***

1. There are no restrictions on industry people taking LOG 235A, the on-line portion of LOG 235.
2. Industry personnel can sign up for Log 235B (resident portion) through the DAU web site. Simply go to [www.dau.mil](http://www.dau.mil), "Training Courses", "Apply for a Course" and follow the links.
3. DoD personnel should not be too intimidated if classes are full. If you want a class, get yourself wait-listed by requesting same (give location, dates and class number) in the comments block of the class registration form accessed above. Then, show up at DAU at 0730 on the date the class begins. If the class truly is full, you waste an hour and drink free coffee. Mr. Newman has never started a class where everyone registered showed up. They will fill the empty seats in the order you were wait-listed.
4. DAU is available to do tailored acquisition training. Many courses (PBL, UID, and some others) are free to the customer). Others specifically tailored to your needs are fee-for-service but very inexpensive. We are prohibited from offering courses leading to certification on a fee-for-service basis. In other words, you can't hire us to teach the above listed courses if you intend to submit them to receive your Level I, II, or III Logistics certification. Contact Dean Newman, DAU Logistics Instructor, at (240) 895-7321 for further information.
5. DAU has nothing to do with certifying you Level I, II or III other than teaching the courses. The service Defense Acquisition Career Manager (DACM) handles ALL matters regarding certification. The DACM tells DAU the level of proficiency for which they desire training and DAU builds and teaches the course. Please address issues regarding certification to your training department who will then forward it to your service's DACM.
6. The DACM also determines how many offerings of each course will be taught in a region. We have Logistics capacity here at Patuxent River to add more courses if the customers request it. Requests should be forwarded through your training department to the DACM.

**UPCOMING LOGISTICS EVENTS:****Unmanned Aerial Vehicles Conference**

The single largest UAV specific conference in the world, this conference will be held 8 – 10 March 2006 in Washington DC. For more information go to <http://www.ttcus.com>.

**2006 Mid-Atlantic Logistics Conference**

This year's theme is "Focused Logistics: A Knowledge Enabled Logistics Strategy". The conference will be held at the Woodlands Conference Center/Woodlands Hotel and Suites in Colonial Williamsburg VA 28 – 30 March 2006. For more information on this conference go to: <http://www.mid-atlantic-log.net>.

**Supply-Chain World: North America 2006**

This year's theme is "New Challenges & Strategies, People, Measurements and Technology – Winning with Extended Supply Chains." This conference will be held 27 – 29 March 2006 at the Hyatt Regency at Reunion in Dallas TX. For more information on this conference send an email to [info@supply-chain.org](mailto:info@supply-chain.org) or visit [www.supply-chain.org](http://www.supply-chain.org).

**TOC World® 2006**

This year's theme is "Design, Deployment and Sustainability." TOC World® 2006, the premiere conference for implementers and those new to Theory of Constraints (TOC), is scheduled for March 29-31 at the beautiful Mohegan Sun Conference Center in Uncasville, CT. For more on this conference go to: <http://www.goldratt.com/tocworld2006/>.

**22<sup>nd</sup> Annual National Logistics Conference and Exhibition**

This conference brings senior leaders from government and industry together to address issues of acquisition, logistics and finance to support the nation's warfighters. For more information on this conference which will be held in 18 – 20 April 2006 in Miami FL, please contact Britt Bommelje at (703) 247-2587.

**Performance Based Logistics 2006 Symposium**

At this symposium you will learn about and discuss: Creating a business case analysis for your PBL program - Both from an industry and government perspective; How to build successful partnerships between industry and government; Cataloging and logistics information solutions for PBL; and, Establishing clear performance measures for PBL. This conference will be held 24 -27 April 2006 at the Georgetown University Conference Center in Washington DC. To Register: simply call Tom Glynn at 416-597-4722.

**2006 DoD Standardization Conference**

This conference's topics include DoD Standardization Policy Updates, Joint Standardization Board Presentations, Service Caucuses, and Standardization Executive Panels. The conference will be held 23 – 25 May 2006 at the Westin Arlington Gateway in Arlington, VA. For more information and registration go to: [www.sae.org/events/dsp](http://www.sae.org/events/dsp).

**SOLE 2006**

The theme for this 41<sup>st</sup> Annual SOLE Conference will be held 15 - 17 August 2006 at the OMNI-Mandalay at Las Colinas in Dallas (Irving) TX. For information keep watching: [www.sole.org/conference.asp](http://www.sole.org/conference.asp).

**LOGISTICS IQ – TEST YOUR KNOWLEDGE – Answers**

1. = c
2. = a
3. = d
4. = c

## ALE's Life Cycle Engineering 2006 Workshop Schedule

(12 Student Limit)



**Increase your professional capability with hands-on instruction**

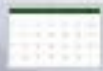
▶ **Performance Based Supportability**



January 17 – 19, 2006

March 7 – 9, 2006

▶ **Performance Based Logistics – A Business Opportunity**



February 7 – 9, 2006

June 6 – 8, 2006

▶ **Data Management – Your Key To Success**



February 21 – 22, 2006

April 4 – 5, 2006

▶ **Integrated Logistic Support – Putting It All Together**



March 21 – 23, 2006

May 9 – 11, 2006

For more information or to register for a particular workshop,  
e-mail ALE at [workshops@ale.com](mailto:workshops@ale.com) or call (614) 436-1609.

To bring these workshops to your facility, please contact us.

**ALE** — ACQUISITION LOGISTICS ENGINEERING  
6797 North High Street, Suite 324, Warrenton, Ohio 43085  
(614) 436-1609 — FAX (614) 436-1295 — [workshops@ale.com](mailto:workshops@ale.com) — <http://www.ale.com>

## SOLE – The International Society of Logistics



**SOLE - The International Society of Logistics and the Logistics Education Foundation  
Announce the 2006 Dissertation Proposal Award Competition for Promising Research in  
System Design for Reliability, Maintainability, and Supportability;  
Logistics Systems and Maintenance; Business Logistics; and Supply Chain Management**

21 February 2006

The 2006 SOLE Dissertation Award provides a \$3,000 grant to a Ph.D. candidate and recognition by the Society through publication of an article in the *SOLE Logistics Spectrum* based on the completed dissertation. The money will be distributed as follows: \$2,000 presented at the annual symposium (15-17 August), \$500 upon receipt by SOLE of a bound copy of the completed dissertation, \$500 upon acceptance of a minimum 1,500-word article by the *Logistics Spectrum* of a summary of the dissertation.

We ask that you encourage qualified Ph.D. candidates in your program (or related programs) to apply. The student provides a one-page application plus a five-page response to two questions. Statements of support from two faculty members are required. These materials can be obtained from Martha Cooper using the email or mailing addresses below. The application materials can be accessed at: [http://fisher.osu.edu/~cooper\\_7/](http://fisher.osu.edu/~cooper_7/)

To be eligible, the individual must be admitted to candidacy for the Ph.D. with a research proposal approved by his or her doctoral committee. The award will be presented at the SOLE 2006 Symposium in Dallas (Irving), Texas, scheduled from 15-17 August 2006.

**Applications and supporting documentation must be received by 7 April 2006. Send materials to Martha Cooper using her contact information below. Materials may be either mailed or emailed. If emailed, ensure delivery and attach all materials to the same email and request confirmation of receipt.**

Thank you for your support of the Society's recognition of outstanding doctoral candidates. We look forward to your program's active participation.

Martha C. Cooper, Professor  
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# CALL FOR PAPERS



## SOLE – The International Society of Logistics

*presents*

### SOLE 2006

#### “Logistics: The Next Generation”

*41st Annual International Logistics Conference and Exhibition*

Omni Mandalay at Los Colinas  
Dallas (Irving), Texas

**13 –17 August 2006**

Workshops: 13-14 August 2006

Conference: 15-17 August 2006

**SOLE - The International Society of Logistics (SOLE)** presents the 41st Annual International Logistics Conference and Exhibition at the Omni Mandalay at Los Colinas, Dallas (Irving), Texas from 13-17 August 2006. Representatives from Government, the Armed Services, Industry, and Academia will be in attendance. This year’s conference theme is “**Logistics: The Next Generation.**”

The three-day symposium will offer strategic perspectives on the critical components of logistics; along with offering invaluable insights into the future direction, integration and the next advancements in logistics.

**SOLE 2006** will offer paper presentation sessions across the spectrum of life cycle logistics, with defense, space and humanitarian & disaster relief logistics as the primary areas of emphasis, and logistics education as the underlying professional foundation. If you are interested in submitting a paper for consideration, please submit an abstract by **15 March**. If accepted for **SOLE 2006**, the paper must be submitted no later than **15 July** and the slide presentation submitted by **1 August**. For additional information and submissions, please contact **Charlie Baldwin at (703) 607-9428**. Only electronic submissions will be accepted: please submit them to **ccbaldwin@verizon.net**.



# Mid-Atlantic Log

*8<sup>th</sup> Annual*

*2006 Mid-Atlantic Logistics Conference*

*Woodlands Conference Center/Woodlands Hotel & Suites, Colonial Williamsburg, VA*

*March 28-30, 2006*

The Chapters of District 02 of SOLE - The International Society of Logistics - announce the 8<sup>th</sup> Annual Mid-Atlantic Logistics Conference. Our 2006 Theme is:

## *"Focused Logistics: A Knowledge Enabled Logistics Strategy"*

The Department of Defense Logistics Transformation Strategy defined Focused Logistics as the "... strategic concept that defines broad joint logistics capabilities necessary to deploy, sustain, and re-deploy forces across the full spectrum of operations." Enabling Focused logistics capabilities are:

- Joint Deployment and Rapid Distribution
- Information Fusion
- Joint Theater Logistics Command & Control
- Multinational Logistics
- Joint Health Services Support
- Agile Infrastructure

We seek your participation in the discussion of these and other topics that are revolutionizing Logistics and bringing real-time support to the warfighter.

### **Our 2006 program includes:**

- ◆ Professional Development Workshop on Tuesday, March 28<sup>th</sup>
- ◆ Two Conference days - Wednesday, March 29<sup>th</sup> and Thursday, March 30<sup>th</sup> - Technical and "Logistics Seminar Series" presentations on both days
- ◆ "Hands On" training/demonstration of logistics software tool kits in our "Discovery Zone" and Exhibit areas
- ◆ Conference Social
- ◆ Continuing Education Units (CEU's) available for the PD Workshop and Logistics Seminar Series programs

### **Hotel and Conference Registration Starts in January 2006!**

Please Visit Us at <http://www.mid-atlantic-log.net>

**For the latest information regarding  
2006 Conference Registration and Woodlands Hotel Accommodations**

### **For Other Information Or Questions, Please Contact:**

**District 02 Director**

Michael D. Connor

[michael.d.connor@us.army.mil](mailto:michael.d.connor@us.army.mil)

(703) 604-7370

**General Chairman**

Patrick M. Dallosta CPL

[pdallosta@ntvifed.com](mailto:pdallosta@ntvifed.com)

(703) 575-3604

**SURVEY TO DETERMINE LEVEL OF INTEREST IN WRITING PROFESSIONAL PAPERS FOR A PROPOSED “BEST PRACTICES” SYMPOSIUM IN OCT-NOV 2006**

**Professional Theme:** Project Management (PM) Best Practices (BP) in meeting the needs of upper management.

**Applicable Professional Disciplines:** All disciplines and Communities Of Interest (COI) that engage in project and program management.

**Participation Protocol:**

1. Submit an abstract (Not To Exceed [NTE] 1 page, 12 font) of the proposed paper for competitive evaluation.
2. If abstract is selected, then prepare and submit final paper (NTE 12 pages, 12 font) for competitive evaluation.
3. If paper is selected as a finalist, then finalist will prepare a Power Point presentation (NTE 45 minutes) to be given at the symposium.
4. A single best paper will be selected by a panel of experts.
5. A single best presentation will be selected by the symposium attendees.
6. The award for the best paper and the best presentation will be presented at the awards dinner which will follow the symposium.

**Awards Profile:**

1. First, second and third place winner will receive a cash award.
2. All finalists will be eligible to submit their paper for PM Network Magazine and other professional publications.

**Terms and Conditions:**

1. No abstract, submitted paper or presentation will be returned.
2. All papers and presentations will be posted to the PMI SOMD web site with the appropriate attribution.
3. Individuals, groups (teams, Special Interest Groups and COI), and business organizations may submit papers.
4. All papers and presentations will be based on the Project Management Body Of Knowledge (PMBOK) Third Edition (ANSI STD ANSI/PMI 99-001-2004).

I am interested in submitting a professional paper for this proposed symposium and I submit the following personal information for your administrative records (Send to: [proj-mgt@tqci.net](mailto:proj-mgt@tqci.net)). POC: John A. Gray SoG, Ph.D., PMP 240.538.7279.

**Application:**

Name: \_\_\_\_\_  
 Organization: \_\_\_\_\_  
 Mailing address: \_\_\_\_\_  
 Telephone Number: \_\_\_\_\_  
 Email address: \_\_\_\_\_  
 PMI SOMD Chapter Member (Yes/No) \_\_\_\_\_  
 PMP (Yes/No): \_\_\_\_\_  
 PMP ID # \_\_\_\_\_ and Cert # \_\_\_\_\_  
 Preparing for PMP (Yes/No): \_\_\_\_\_  
 Topic(s) that you have under consideration: \_\_\_\_\_



# Mid-Atlantic Log

2006 Mid-Atlantic Logistics Conference, March 28-30, 2006

## GENERAL REGISTRATION FORM

8<sup>TH</sup> Annual Workshop And Conference Rates

(Check, American Express, Diners Club, MasterCard, VISA, DD Form 1556 Accepted)

Workshop/Conference Event Membership Category	On/By March 1, 2006	After March 1, 2006	TOTAL COST
PD Workshop SOLE Member	\$150	\$185	\$ _____
PD Workshop Non-SOLE Member	\$185	\$220	\$ _____
MAL Conference SOLE Member	\$180	\$200	\$ _____
MAL Conference Non-SOLE Member	\$200	\$250	\$ _____
MAL Conference 1 Day Attendance*	\$125	\$150	\$ _____
<b>TOTAL SUBMITTED</b>	-	-	\$ _____

Registration includes the unlimited attendance at the technical and educational programs on the applicable days and admission to the exhibit hall; Exhibitors' Reception, continental breakfasts and breaks; registration bag and access to the conference proceedings.

### Method Of Payment

### Registrant Information

<p><b>Check</b>      Check No. _____                              Make Payable to "SOLE"</p>	<p><b>Name, SOLE member #</b> _____</p> <p><b>Address</b> _____</p> <p><b>City/State/Zip</b> _____</p> <p><b>Phone</b> _____</p> <p><b>e-mail</b> _____</p> <p><b>Organization</b></p> <p style="text-align: right;">Mid-Atlantic Logistics            John H. Davids, CPL            2404 Derby Drive            Fallston, MD 21047-1205</p> <p><b>Mail ,</b></p> <p><b>e-mail</b>      <b>Phone: (410) 993-8172</b>                              Fax: (410) 694-2076</p> <p><b>FAX</b></p> <p><b>to:</b>            <b>e-mail: <a href="mailto:MALRegis@comcast.net">MALRegis@comcast.net</a></b></p> <p><b>Hotel Reservations</b>            (Attendees are responsible for their hotel reservations)            Woodlands Reservations Desk:            (800) 261-9530 (9:00 a.m. - 5:00 p.m.)  <a href="http://www.colonialwilliamsburg.com">www.colonialwilliamsburg.com</a>  <b>A Govt Per Diem Rate of \$67.00 is available for qualifying attendees. A Non-Govt Rate of \$115.00 plus tax is available for attendees who do not qualify for the Government Per Diem rate.</b></p> <p><b>Hotel Confirm #</b> _____</p>
<p><b>DD Form 1556</b>    Attach form. The provider, Block 19, is SOLE, The International Society of Logistics, Block 19B: 8100 Professional Place, Suite 111, Hyattsville, MD 20785</p> <p><b>Credit Card</b></p> <p><b>Name on Card</b> _____</p> <p><b>Card No.</b>        _____   _____   _____   _____</p> <p><b>Exp Date</b>      _____ / _____</p> <p><b>Signature</b>     I authorize the above total amount to be charged to my credit card.            _____</p> <p><b>Date</b>            ____//____//____</p> <p><b>Refund Policy:</b>    Cancellations must be in writing and will be accepted no later than 23 March 2006. A processing fee of \$20 will be deducted from all refunds. All payments are final. No conversions to DD 1556 will be accepted .</p> <p><b>Woodlands Hotel</b>    Registered?    Yes    No</p>	

\* Please indicate the single day you plan to attend \_\_\_\_\_



## Southern Maryland SOLE Officers



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