



THE LOG

The Newsletter of the
Southern Maryland Chapter
SOLE – The International Society of Logistics
District 2, Chapter 4



Volume 20, Edition 1

January 2006

FROM THE CHAIRMAN

We had a great turnout for January's Luncheon Speaker; I would like to take this opportunity to thank Dean Newman and Defense Acquisition University for their unwavering support of Logistics and the Southern Maryland Chapter. We appreciate their support and assistance.

It seems like we are just getting this year underway and it is already time to start looking towards next year. I am looking for volunteers who would like to serve on the elections committee for next year's SOMD SOLE Management Team. If you are interested please contact me. In that same light, we will be seeking volunteers (self-nominations) for next year's officers beginning in February 2006.

I have also been updating the SOMD SOLE Web page (www.southernmarylandsole.com) getting ready for the New Year. While getting things moved to the archives, I noted that we needed a few links to make it easier to navigate. So we've added some links and uploaded the documentation for the Demonstrated Logistician Program as well. If you have any ideas for the web page please pass them on, we would like to make it a source of logistics information that you will use daily.

If anyone is interested in the upcoming Aviation Logistics Marine's (ALM) Reunion, or about the ALM please contact me or see the article in this newsletter. Also, the Mid-Atlantic Logistics Conference (M-ALC) is just around the corner. Make sure you come out to February's luncheon and register to win a free registration (a \$150 value) to the conference. Don't miss it, the M-ALC annually provides our District 2 Logisticians a low cost high value educational experience. I hope to see you at both of these events.

Jim Griffin – Chairman SOMD SOLE

SOUTHERN MARYLAND SOLE CHAPTER BUSINESS MEETING

The Southern Maryland SOLE Chapter met on January 12, 2006.

Old Business

CPL Study Group: (Lead: Jerome Burgess) Status of Study Group activities. Jerome will be getting out information soon on new activities for the CPL Study Group.

Membership Campaign: (Lead: Trèsmarie Wolfe) Membership campaign for 2005-2006 – How We Doing? So far we have had about 10 members renew their memberships and two new members join. Lets continue to get the word out and boost our membership rolls.

Chapter Budget Review: (Lead: Jim Griffin) Finalize 2005-2006 budget. The final 2005 – 2006 budget was reviewed and will be approved during the next meeting.

Chapter Officer Training: (Lead: Jim Griffin) Review turnover and management team responsibilities and schedule training for Officers. Training was scheduled but was cancelled due to everyone's busy schedules. We will readdress during our next meeting.

New Business

Program Management Institute: (Lead: Jim Griffin) Meeting to build relationship between two organizations. John A. Gray SoG, Ph.D., PMP, and President of the Program Management Institute (PMI) SOMD Chapter, came to our business meeting to present an invitation to the SOMD SOLE Management Team. The invitation was to join the forming Performance Improvement Community of Interest (PICOI). He presented his proposal for joining an alliance of professional organizations committed to the advancement of performance improvement knowledge, tools and techniques. The SOMD SOLE Management Team viewed the opportunity positively, and has submitted the PICOI Alliance Agreement to SOLE HQ for review. The PICOI Alliance, currently consisting of the following professional organizations: PMI, SPIN, INCOSE, and NMCA. The Alliance is planning an October/November 2006 Best Practices Symposium here locally. The SOMD SOLE Management Team is considering our position on participating with the alliance.

Officer Availability: (Lead: Jim Griffin) Identifying availability to support SOLE activities. Discussions centered on SOMD SOLE Management Team availability to cover SOLE activities. Better communications is required to ensure all events are covered.

Speakers List: (Lead: Jim Griffin) Developing a Speakers List for 2006. Jerome Burgess will develop a plan for the CPL Study Group, which will result in topics for which the team will identify speakers for 2006 Luncheon Meetings. Jerome will provide the list of topics at our next business meeting.

Drawing for M-ALC Registrations: (Lead: Jim Griffin) Plan drawing and management of drawing process. Members may register at both our January and February luncheons for an opportunity to win a free registration to the Mid-Atlantic Logistics Conference (M-ALC). No member can win more than one registration. All members are eligible. Drawing registrations will be collected at both the January and February luncheons, with the drawing taking place at the conclusion of the 16 February luncheon. Members must be present to register, but do not need to be present at the actual drawing on the 16th. Cut out your registration from this newsletter and bring it to the February luncheon. Don't miss your last chance to win.

SOMD SOLE Logo: (Lead: Trèsmarie Wolfe) The chapter needs a logo to better reflect our chapter. There are many opportunities for us to get the word out and show our Chapter from the rest. All agreed. Fred Kegler indicated that he would seek out potential candidates for developing a logo for the Chapter. Fred will present his findings at the next business meeting.

Next Business Meeting

The next scheduled SOMD SOLE business meeting will be at 1130, on February 9, 2005, at BearingPoint, which is located in the Chesapeake Professional Building on route 235 North, between the Precision Tune and WaWa. The building is a two-story vanilla colored building with a green metal roof.

UPCOMING CHAPTER EVENTS**MONTHLY LUNCHEONS**

The Chapter typically holds its monthly luncheons the third Thursday of each month at 11:30 at the NAS Patuxent River Officer's Club. From time to time the dates may have to be changed based on speaker availability.

Remember you do not have to be a SOLE or a Chapter Member to attend our luncheons.

Pass the word and bring your fellow logisticians out to our luncheons – the more the merrier.

Also a reminder that attending the SOMD SOLE luncheon briefs can count towards continuous learning for members of the acquisition workforce.

Thursday, 19 January 2006

The Southern Maryland SOLE Chapter held its monthly luncheon meeting at 11:30, Thursday, 19 January 2006, at the NAS Patuxent River Officer's Club. Mr. Dean Newman, Professor of Logistics, Defense Acquisition University gave a presentation on constructing a Business Case Analysis (BCA). In his presentation, he explained the essential elements in a BCA to establish cost effective alternatives.



Dean Newman of DAU

Thursday, 16 February 2006

The Southern Maryland SOLE Chapter will host Ms. Sarah James, Executive Director of SOLE-The International Society of Logistics. Ms. James will present on the Joint Logistics Transformation. In addition Ms. James will present to Mr. Richard Moore, SOLE's new Demonstrated Master Logistician designation. We hope that you'll come out and congratulate Richard on his achievement.

MISSED ONE OF OUR LUNCHEONS? CHECK OUR WEBSITE!

We always ask our luncheon speakers if we can share the information that they present to the Chapter at our luncheons. If they allow the information to be shared, it is usually available on our Chapter's website (www.southernmarylandsole.com) within a couple of days.

MEMBERSHIP MILESTONES

This month the chapter celebrates the membership milestones of the following members:

10 Years

Ed Baneck, CPL

4 Years

Barbara Thompson

1 Year

Jeff Pendergist

New Members

CAPT Sheila Rausch

Chuck Campbell

Congratulations on your achievements, and welcome to our new members.

AVIATION LOGISTICS MARINES ANNUAL REUNION

The Aviation Logistics Marines reunion will be held 11 – 14 May 2006 in Beaufort SC, and boasts tours of MCRD Parris Island and of Marine Aviation Logistics Squadron 31 and plenty of camaraderie for Marine Aviation Logisticians. For more information contact Col Don Davis USMC (Ret.) at (252) 444-1777 or Greveql@ec.rr.com. If you are interested in getting on the Aviation Logistics Marines contact Col Davis...it's a great way to stay in touch with Aviation Logistics Marines new and old. The cut-off date for DeTreville House (MCAS Beaufort's Hostess House) reservations is 11 Apr 2006. Call and get your room reservations now (843) 522-1663.

p.s. – Contact Jim Griffin if you would like him to send you the January 2006 edition of the ALM Newsletter which has registration information for the reunion.

SOLE LEF SCHOLARSHIPS

Are you pursuing a bachelors or masters degree in logistics or a logistics-related major?
Are you enrolled at an accredited educational institution, carrying a full-time course load?
Then you are eligible to apply for a \$1,000 scholarship from Logistics Education Foundation (LEF).

Each year the LEF awards a number of scholarships supporting logistics study at the undergraduate and graduate levels. Applicants are evaluated based on their intention to pursue a career related to logistics, scholastic achievements, as well as indications of current and future contributions to the logistics profession, as evidenced by course work, special projects, research, and/or on-the-job logistics experience.

For more information on the LEF, and to download the scholarship application package, go to the following website: <http://www.sole.org/lef.asp>. Be sure to contact Jim Griffin, Chapter Chairman, prior to sending the application in. You do not have to be a member of SOLE to apply.

All scholarship award winners are required to submit a student paper to SOLE's professional journal, the Logistics Spectrum. Scholarships apply to the next academic year.

HAS YOUR E-MAIL ADDRESS CHANGED?

If your e-mail address changes, please provide the VC Membership Services, Trèsmarie Wolfe with your new e-mail address, her e-mail address is: [wolfe tresmarie@bah.com](mailto:wolfe_tresmarie@bah.com).

CELL PHONE RESTRICTIONS ON DOD BASES

The following is provided for your information. **Effective 1 December 2005, on all DoD installations, cell phone use is prohibited in moving vehicles, unless used with a hands-free device.** It is a \$50 fine if caught. Attached below is the changed portion of Title 32 U.S. Code, PART 634-MOTOR VEHICLE TRAFFIC SUPERVISION

§ 634.25 Installation traffic codes.

(3) Driver distractions. Vehicle operators on a DoD Installation and operators of Government owned vehicles shall not use cell phones unless the vehicle is safely parked or unless they are using a hands-free device. The wearing of any other portable headphones, earphones, or other listening devices (except for hand-free cellular phones) while operating a motor vehicle is prohibited. Use of those devices impairs driving and masks or prevents recognition of emergency signals, alarms, announcements, the approach of vehicles, and human speech. DoD Component safety guidance should note the potential for driver distractions, such as eating and drinking, operating radios, CD players, global positioning equipment, etc. Whenever possible, this should only be done when the vehicle is safely parked.

MID-ATLANTIC LOGISTICS CONFERENCE DRAWING

The Southern Maryland Chapter is going to pay the registration fees for ten lucky members of the chapter to attend the 28 – 30 March 2006 Mid-Atlantic Logistics Conference. To enter in the drawing you must be a Southern Maryland Chapter Member in good standing. You can fill out the below entry form and bring it to either the January 18th or February 16th Chapter Meetings. The drawing will take place at the conclusion of the 16 February Chapter Luncheon. You do not have to be present to win, but you do have to bring your entry form to either the January or February luncheon meetings to enter the drawing.

ENTRY FORM

**for drawing to win FREE Conference Registration for the
28 – 30 March 2006 MID-ATLANTIC LOGISTICS CONFERENCE
to be held in Williamsburg VA**

Name: _____

Membership Number: _____ **Expiration Date:** _____
(Please ensure name and info matches that the information on
your dues card)

**Drawing will be held on 16 February 2006 – Do not need to be
present at the 16 February luncheon drawing to win.**

LOGISTICS QUOTE OF THE MONTH

"I don't know what the hell this 'logistics' is that Marshall is always talking about, but I want some of it."

-- *Fleet Admiral E. J. King: To a staff officer. (1942)*

HIGHLIGHTED ARTICLE OF THE MONTH: Supply Chain Technology: Integrating the Old & New By Leslie Hansen Harps. Inbound Logistics Dec 2005

http://www.inboundlogistics.com/articles/features/1205_feature01.shtml

In this article, Leslie Hansen Harps discussed how to change existing processes and incorporate new technology to make a business more efficient and viable.

REMINDER TO RENEW YOUR DUES

Those members whose renewal dates are approaching or those who have past their renewal dates are encouraged to contact Trèsmarie Wolfe to renew their dues so that they can take advantage of our chapter dues renewal subsidy. Provide your renewal form to Trèsmarie Wolfe with payment less \$35 and the chapter will take care of the rest. If you know of anyone interested in joining our Southern Maryland Chapter, please have him or her contact Trèsmarie Wolfe, VC Member Services at (301) 863-3418 or by e-mail at wolfe_tresmarie@bah.com so that they can take advantage of \$20 subsidy for new members.

NEWSLETTER INFORMATION

If you run across logistics related information that you think would benefit the other members of the Southern Maryland Chapter please be sure to forward it to Lee Lilly so that it can be included in future newsletters. We are always looking for information of interest to the logistics community that we can distribute in our newsletters. Send your information to Lee Lilly at the following e-mail address: lee.lilly@lmco.com no later than the second Friday of the Month in order for the information to be included in the present month's newsletter.

SOUTHERN MARYLAND JOB SEEKERS

Are you a SOLE Corporate Member looking for Logisticians in the Southern Maryland Area? Did you know that you could advertise for logistics candidates via the Southern Maryland SOLE Website? The Southern Maryland SOLE Chapter is offering this service to corporate members. Your logistics requirements will be advertised at the following link:

<http://www.southernmarylandsole.com/careers.htm>.

Are you a Southern Maryland Chapter member looking for another logistics position? You too can advertise your talents by posting your resume on the Southern Maryland SOLE website at the same link as shown above.

To advertise your logistics requirements or your personal resume contact Jim Griffin at james.griffin@bearingpoint.com.

LOGISTICS IQ – TEST YOUR KNOWLEDGE – Fred Kegler

Match the statements with the definitions:

1. A methodology directed toward the detailing and assignment of costs to the items that cause them to occur. The objective is to enable the “traceability” of all applicable costs to the product or process that generates the costs.
2. Is a relationship established from past experience between some functional or physical element of the system and cost; i.e., cost per volume of space, cost per mile, cost per weight, cost per radar range increment, and so on.
3. An analysis of systems or products with the objective of determining the point in time when the revenues derived from an investment exceed the costs
4. An analytical approach implemented for the purposes of assessing a given system configuration in terms of total life-cycle cost; and evaluating alternatives leading to the selection of a preferred approach on the basis of life-cycle cost.
 - a. Life-Cycle Cost Analysis
 - b. Break-Even Analysis
 - c. Activity-Based Costing
 - d. Cost-Estimating relationship

UPCOMING LOGISTICS TRAINING EVENTS:**ACQUISITION LOGISTICS ENGINEERING (ALE) WORKSHOPS**

Acquisition Logistics Engineering (ALE) is offering several workshops in 2006 that address key aspects of logistics. These workshops are held in Columbus, Ohio or can be brought to your facility. For more information on these workshops e-mail ALE at workshops@ale.com or call (614) 436-1609. **ALE has offered a 10% discount to SOLE Members. To receive your discount, give your SOLE membership number when you reserve your seat in one of the workshops.** The list of available workshops and their presentation dates are listed below:

- **Performance Based Supportability** will be held March 7 – 9, 2006.
- **Performance Based Logistics – A Business Opportunity** will be held February 7 – 9 and June 6 – 8, 2006.
- **Data Management – Your Key To Success** will be held February 21 – 22 and April 4 – 5, 2006.
- **Integrated Logistics Support – Putting It All Together** will be held March 21 – 23 and May 9 – 11, 2006.

See ALE’s flyer at the end of this newsletter.

Basic Configuration Management Seminar

For more information on this course, go to TTC's Website at www.TechnologyTraining.com. Courses will be held in Washington, DC February 6-7 and March 6-7; San Diego, CA February 27-28; and Las Vegas, NV March 20-21.

Advanced Configuration Management Seminar

For more information on this course, go to TTC's Website at www.TechnologyTraining.com. Courses will be held in Washington, DC February 8-10 and March 8-10; San Diego, CA March 1-3; and Las Vegas, NV March 22-24.

Integrated Logistics Support Seminar

For more information on this course, go to TTC's Website at www.TechnologyTraining.com. Courses will be held in Washington, DC February 8-10 and February 27- Mar 1; San Diego, CA February 22-24; and Las Vegas, NV April 3-5, 2006

Capabilities Based Requirements & Architectural Frameworks Seminar

For more information on this course, go to TTC's Website at www.TechnologyTraining.com. Courses will be held in Washington, D.C. February 9-10 and March 2-3; San Diego, CA March 9-10; and Las Vegas, NV March 16-17.

Integrated Master Plan/Integrated Master Schedule (IMP/IMS)

For more information on this course, go to TTC's Website at www.TechnologyTraining.com. Courses will be held in Washington, D.C. February 9-10 and March 16 - 17; San Diego, CA February 27 - 28; and Las Vegas, NV March 30-21, 2006.

Quality for Program Managers

For more information on this course, go to TTC's Website at www.TechnologyTraining.com. Courses will be held in Washington, D.C. February 9-10 and March 2 -3; Atlanta, GA February 27 – 28; Orlando, FL March 9 – 10; San Diego, CA March 16 - 17; Phoenix, AZ March 30 – 31; Houston, TX April 6 – 7; and Las Vegas, NV April 10 - 11, 2006.

Tactical Data Links

For more information on this course, go to TTC's Website at www.TechnologyTraining.com. Courses will be held in Washington, D.C. February 6-7 and February 27-28; San Diego, CA March 6-7; and Las Vegas, NV March 9-10, 2006.

NAVAIR TRAINING EVENTS:

Logistics and Industrial Team Training will be conducted at 1300 on 17 January 2005 at the NAS Patuxent River base theater.

DAU MID-ATLANTIC REGIONAL CAMPUS TRAINING EVENTS:

Acq 201B - Intermediate Systems Acquisition – Feb 6-10; Feb 13-17

Log 235B - Performance Based Logistics – Feb 13-17

BCF 301 - Business Cost Estimating & Financial Mgmt Workshop - Feb 28 – Mar 10

Con 204 - Intermediate Contract Pricing – Jan 30 – Feb 10

Notes on attending Mid-Atlantic DAU Logistics Courses:

1. There are no restrictions on industry people taking LOG 235A, the on-line portion of LOG 235.
2. Industry personnel can sign up for Log 235B (resident portion) through the DAU web site. Simply go to www.dau.mil, "Training Courses", "Apply for a Course" and follow the links.
3. DoD personnel should not be too intimidated if classes are full. If you want a class, get yourself wait-listed by requesting same (give location, dates and class number) in the comments block of the class registration form accessed above. Then, show up at DAU at 0730 on the date the class begins. If the class truly is full, you waste an hour and drink free coffee. Mr. Newman has never started a class where everyone registered showed up. They will fill the empty seats in the order you were wait-listed.
4. DAU is available to do tailored acquisition training. Many courses (PBL, UID, and some others) are free to the customer). Others specifically tailored to your needs are fee-for-service but very inexpensive. We are prohibited from offering courses leading to certification on a fee-for-service basis. In other words, you can't hire us to teach the above listed courses if you intend to submit them to receive your Level I, II, or III Logistics certification. Contact Dean Newman, DAU Logistics Instructor, at (240) 895-7321 for further information.
5. DAU has nothing to do with certifying you Level I, II or III other than teaching the courses. The service Defense Acquisition Career Manager (DACM) handles ALL matters regarding certification. The DACM tells DAU the level of proficiency for which they desire training and DAU builds and teaches the course. Please address issues regarding certification to your training department who will then forward it to your service's DACM.
6. The DACM also determines how many offerings of each course will be taught in a region. We have Logistics capacity here at Patuxent River to add more courses if the customers request it. Requests should be forwarded through your training department to the DACM.

UPCOMING LOGISTICS EVENTS:**Institute of Business Forecasting Supply Chain Forecasting Conference**

"Hear 39 forecasting practitioners sharing their real-world experiences." This year's conference will be held 26 – 28 February 2006 at the Radisson Fort McDowell Resort & Casino in Scottsdale, AZ. For more information on this conference go to www.ibf.org/0602.cfm, or call (516) 504-7576.

2006 Mid-Atlantic Logistics Conference

This year's theme is "Focused Logistics: A Knowledge Enabled Logistics Strategy". The conference will be held at the Woodlands Conference Center/Woodlands Hotel and Suites in

Colonial Williamsburg VA 28 – 30 March 2006. For more information on this conference go to <http://www.mid-atlantic-log.net>.

The International Symposium on Product Quality & Integrity (RAMS)

This year's theme is "Improving Products and Processes Through Education." The conference will be held at the Newport Beach Marriott in Newport Beach CA 23 –26 January 2006. For more information on this conference go to <http://www.rams.org>.

22nd Annual National Logistics Conference and Exhibition

This conference brings senior leaders from government and industry together to address issues of acquisition, logistics and finance to support the nation's warfighters. For more information on this conference which will be held in 18 – 20 April 2006 in Miami FL, please contact Britt Bommelje at (703) 247-2587.

2006 DoD Standardization Conference

This conference's topics include DoD Standardization Policy Updates, Joint Standardization Board Presentations, Service Caucuses, and Standardization Executive Panels. The conference will be held 23 – 25 May 2006 at the Westin Arlington Gateway in Arlington, VA. For more information and registration go to: www.sae.org/events/dsp.

SOLE 2006

The theme for this 41st Annual SOLE Conference will be held 15 - 17 August 2006 at the OMNI-Mandalay at Las Colinas in Dallas (Irving) TX. For information keep watching: www.sole.org/conference.asp.

LOGISTICS IQ – TEST YOUR KNOWLEDGE - Answers

Answers:

- 1 = c
- 2 = d
- 3 = b
- 4 = a

ALE's Life Cycle Engineering 2006 Workshop Schedule

(12 Student Limit)



Increase your professional capability with hands-on instruction

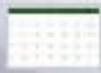
► **Performance Based Supportability**



January 17 – 19, 2006

March 7 – 9, 2006

► **Performance Based Logistics – A Business Opportunity**



February 7 – 9, 2006

June 6 – 8, 2006

► **Data Management – Your Key To Success**



February 21 – 22, 2006

April 4 – 5, 2006

► **Integrated Logistic Support – Putting It All Together**



March 21 – 23, 2006

May 9 – 11, 2006

For more information or to register for a particular workshop,
e-mail ALE at workshops@ale.com or call (614) 436-1609.

To bring these workshops to your facility, please contact us.

ALE – ACQUISITION LOGISTICS ENGINEERING
6797 North High Street, Suite 324, Warthington, Ohio 43085
(614) 436-1609 – FAX (614) 436-1295 – workshops@ale.com – <http://www.ale.com>



Mid-Atlantic Log

The Chapters of District 02 of SOLE - The International Society of Logistics announce the

8th Annual

2006 Mid-Atlantic Logistics Conference

*Woodlands Hotel & Suites/Woodlands Conference Center, Colonial Williamsburg, VA
March 28-30, 2006*

*"Focused Logistics:
A Knowledge Enabled Logistics Strategy"*

Call for Papers & Workshops

The Technical and Education Committees have issued a **Call for Papers and Workshops** for our Conference Program. Abstracts should address the following suggested topic areas within theme of "**Focused Logistics: A Knowledge Enabled Logistics Strategy.**" Papers should discuss policies, requirements and innovative solutions, as well as lessons learned. Workshops should provide instruction in topics that are relevant to the theme, and should be structured in either 4or 8 hour sessions.

- **Joint Deployment and Rapid Distribution** – How will we meet the goal of being the "World's Premier Deployer" and meet the demands of the Warfighter by providing visibility and accessibility of assets from the source of supply to the point of need?
- **Information Fusion** – How is logistics data integrated and accessed across units and support agencies?
- **Joint Theater Logistics Command & Control** – What are the lines of authority for providing logistics support in a joint warfighting environment?
- **Multinational Logistics** – What are the most cost effective methods of integrating and improving logistics support relationships with allied/coalition partners?
- **Joint Health Services Support**– How does the Military Health Support System provide effective health care in a global environment? How do new technologies support the President's Mandate for an interoperable health information technology infrastructure?
- **Agile Infrastructure** – What are the policies, processes and infrastructures that "right-size" logistics? What are the roles of outsourcing and privatization?

ABSTRACT SUBMISSIONS

The submission deadline is November 15, 2005.

Abstracts should be emailed to: abstracts@mid-atlantic-log.net. Abstracts guidelines are posted on the MAL Web Page. Persons submitting abstracts will receive electronic notice of acceptance or rejection by December 15. Presenters shall provide their presentations digitally in Microsoft PowerPoint™ format by January 30, 2006. Review comments will be provided by February 28th, with final submission by March 10, 2006.

Please visit us at <http://www.mid-atlantic-log.net> or contact:

District 02 Director
Michael D. Connor
michael.d.connor@us.army.mil
(703) 604-7370

General Chairman
Patrick M. Dallosta CPL
pdallosta@ntvifed.com
(703) 575-3604

The call for papers has been extended through 1 March 2006!



Mid-Atlantic Log

8th Annual

2006 Mid-Atlantic Logistics Conference

*Woodlands Conference Center/Woodlands Hotel & Suites, Colonial Williamsburg, VA
March 28-30, 2006*

The Chapters of District 02 of SOLE - The International Society of Logistics - announce the 8th Annual Mid-Atlantic Logistics Conference. Our 2006 Theme is:

"Focused Logistics: A Knowledge Enabled Logistics Strategy"

The Department of Defense Logistics Transformation Strategy defined Focused Logistics as the "... strategic concept that defines broad joint logistics capabilities necessary to deploy, sustain, and re-deploy forces across the full spectrum of operations." Enabling Focused logistics capabilities are:

- Joint Deployment and Rapid Distribution
- Information Fusion
- Joint Theater Logistics Command & Control
- Multinational Logistics
- Joint Health Services Support
- Agile Infrastructure

We seek your participation in the discussion of these and other topics that are revolutionizing Logistics and bringing real-time support to the warfighter.

Our 2006 program includes:

- ♦ Professional Development Workshop on Tuesday, March 28th
- ♦ Two Conference days - Wednesday, March 29th and Thursday, March 30th - Technical and "Logistics Seminar Series" presentations on both days
- ♦ "Hands On" training/demonstration of logistics software tool kits in our "Discovery Zone" and Exhibit areas
- ♦ Conference Social
- ♦ Continuing Education Units (CEU's) available for the PD Workshop and Logistics Seminar Series programs

Hotel and Conference Registration Starts in January 2006!

Please Visit Us at <http://www.mid-atlantic-log.net>
For the latest information regarding
2006 Conference Registration and Woodlands Hotel Accommodations

For Other Information Or Questions, Please Contact:

District 02 Director
Michael D. Connor
michael.d.connor@us.army.mil
(703) 604-7370

General Chairman
Patrick M. Dallosta CPL
pdallosta@ntvifed.com
(703) 575-3604



Mid-Atlantic Log

2006 Mid-Atlantic Logistics Conference, March 28-30, 2006

GENERAL REGISTRATION FORM

8TH Annual Workshop And Conference Rates

(Check, American Express, Diners Club, MasterCard, VISA, DD Form 1556 Accepted)

Workshop/Conference Event Membership Category	On/By March 1, 2006	After March 1, 2006	TOTAL COST
PD Workshop SOLE Member	\$150	\$185	\$ _____
PD Workshop Non-SOLE Member	\$185	\$220	\$ _____
MAL Conference SOLE Member	\$180	\$200	\$ _____
MAL Conference Non-SOLE Member	\$200	\$250	\$ _____
MAL Conference 1 Day Attendance*	\$125	\$150	\$ _____
TOTAL SUBMITTED	-	-	\$ _____

Registration includes the unlimited attendance at the technical and educational programs on the applicable days and admission to the exhibit hall; Exhibitors' Reception, continental breakfasts and breaks; registration bag and access to the conference proceedings.

Method Of Payment

Registrant Information

<p>Check Check No. _____ Make Payable to "SOLE"</p>	<p>Name, SOLE member # _____</p>
<p>DD Form 1556 Attach form. The provider, Block 19, is SOLE, The International Society of Logistics, Block 19B: 8100 Professional Place, Suite 111, Hyattsville, MD 20785</p>	<p>Address _____</p>
<p>Credit Card</p> <p>Name on Card _____</p>	<p>City/State/Zip _____</p>
<p>Card No. _____ _____ _____ _____</p>	<p>Phone _____</p>
<p>Exp Date _____ / _____</p>	<p>e-mail _____</p>
<p>Signature I authorize the above total amount to be charged to my credit card. _____</p>	<p>Organization</p> <p style="text-align: right;">Mid-Atlantic Logistics John H. Davids, CPL 2404 Derby Drive Fallston, MD 21047-1205</p>
<p>Date ____//____//____</p>	<p>Mail , e-mail or FAX to:</p> <p style="text-align: right;">Phone: (410) 993-8122 Fax: (410) 694-2076 e-mail: MALRegis@comcast.net</p>
<p>Refund Policy: Cancellations must be in writing and will be accepted no later than 23 March 2006. A processing fee of \$20 will be deducted from all refunds. All payments are final. No conversions to DD 1556 will be accepted.</p>	<p>Hotel Reservations (Attendees are responsible for their hotel reservations)</p> <p style="text-align: right;">Woodlands Reservations Desk: (800) 261-9530 (9:00 a.m. - 5:00 p.m.) www.colonialwilliamsburg.com A Govt Per Diem Rate of \$67.00 is available for qualifying attendees. A Non-Govt Rate of \$115.00 plus tax is available for attendees who do not qualify for the Government Per Diem rate.</p>
<p>Woodlands Hotel Registered? Yes No</p>	<p>Hotel Confirm # _____</p>

* Please indicate the single day you plan to attend _____



Southern Maryland SOLE Officers



Chairman

James "Jim" Griffin
(240) 237-4518
james.griffin@bearingpoint.com

Vice Chair Membership

Trèsmarie Wolfe
(301) 863-3418
wolfe_tresmarie@bah.com

Vice Chair Administration

Fred Kegler
(301) 862-7052
kegler_fred@bah.com

Chapter History

Patrick "Pat" Flemming
(301) 757-0238
patrick.fleming@navy.mil

Vice Chair Finance

Charles Wheeler
(301) 862-6512 ext 219
cwheeler@ntalex.com

Newsletter

Lee Lilly
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Lee.Lilly@lmco.com

Vice Chair Education and Professional Development

Jerome Burgess
(301) 862-3862
burgess_Jerome@bah.com

District Director, District 2

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