



THE LOG

The Newsletter of the
Southern Maryland Chapter
SOLE – The International Society of Logistics
District 2, Chapter 4



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June 2006

FROM THE CHAIRMAN

We are still searching for members interested in running for one of the SOMD SOLE Management Team positions. Members interested must self-nominate (to include current members of the SOMD SOLE Management Team). So far I have received nominations for the Finance, Membership, Professional Development and Education positions. If you are interested please contact Fred Kegler at kegler_fred@bah.com.

At this writing we are still working on speakers for the 20th of July. We have made two invitations and are waiting to hear from the potential speaker's availability.

The Annual conference is just around the corner, see the flyer on the conference and make sure you get your registration in. This year's program is quite extensive and ultimately will provide anyone who attends an outstanding logistics educational and networking opportunity.

I am afraid that this will be my last newsletter for a while. I have taken a new BearingPoint position which will take up most of my time traveling between here and Saudi Arabia. I will continue to participate as I can, and as always if you have a logistics question that I can help on please continue to send me your emails. Until such time as we have our new Management Team in place, Fred Kegler will be taking over my duties as Chairman. I can tell you that I have had a great time as Chairman for these past five years. Thanks for providing me the opportunity.

Jim Griffin – Chairman SOMD SOLE

SOUTHERN MARYLAND SOLE CHAPTER BUSINESS MEETING

The Southern Maryland SOLE Chapter did not hold a business meeting in June 2006.

Next Business Meeting

The next scheduled SOMD SOLE business meeting will be at 1130, on 13 July 2006, at a place to be announced by Fred Kegler.

UPCOMING CHAPTER EVENTS

MONTHLY LUNCHEONS

The Chapter typically holds its monthly luncheons the third Thursday of each month at 11:30 at the NAS Patuxent River Officer's Club. From time to time the dates may have to be changed based on speaker availability.

Remember you do not have to be a SOLE or a Chapter Member to attend our luncheons.

Pass the word and bring your fellow logisticians out to our luncheons – the more the merrier.

Also a reminder that attending the SOMD SOLE luncheon briefs can count towards continuous learning for members of the acquisition workforce.

Thursday, 15 Jun 2006

The Southern Maryland SOLE Chapter held its monthly luncheon meeting at 11:30, Thursday, 15 Jun 2006, at the NAS Patuxent River Officer's Club. Mr. John Johnston, ILS/O&S Division Head of the AIR-4.2.2 Cost Department presented a presentation on Naval Aviation Operations and Support Cost Trends and Estimating Initiatives. He discussed the new DoN Performance Based Logistics Business Case Analysis Guide, maintenance labor rates and cost risk/uncertainty analysis. Mr. Johnston's presentation was not authorized for release until it is reviewed for release. Once approved, the presentation will be uploaded to the SOMD SOLE Website.



Mr. John Johnston
addresses the SOMD
SOLE 15 June 2006

Thursday, 20 July 2006

The Southern Maryland SOLE Chapter will hold its monthly luncheon meeting at 11:30, Thursday, 20 July 2006, at the NAS Patuxent River Officer's Club. We have two invitations out to Ms. Linda Bushell, who will discuss the latest configuration management policy; and to Mr. Dave Swanson, who will discuss maintenance planning initiatives.

MISSED ONE OF OUR LUNCHEONS? CHECK OUR WEBSITE!

We always ask our luncheon speakers if we can share the information that they present to the Chapter at our luncheons. If they allow the information to be shared, it is usually available on our Chapter's website (www.southernmarylandsole.com) within a couple of days.

LOGISTICS QUOTE OF THE MONTH

"The more I see of war, the more I realize how it all depends on administration and transportation . . . It takes little skill or imagination to see where you would like your army to be and when; it takes much more knowledge and hard work to know where you can place your forces and whether you can maintain them there."

-- General A. C. P. Wavell, quoted in Martin Van Creveld's *Supply War, Logistics from Wallenstein to Patton* (1977)

HIGHLIGHTED ARTICLE OF THE MONTH:

Home Depot Turns its Attention to Supplier Performance Management, by Robert Bowman. Global Logistics & Supply Chain Strategies, June 2006.

<http://glscs.texterity.com/glscs/200606/> In this article, Robert Bowman, discusses how over the past five years Home Depot has sought to improve communications and compliance with its Army of suppliers. Perhaps this is something to apply to Navy PBLs.

SOMD SOLE CHAPTER ELECTIONS

We are still accepting nominations for the FY-07 SOMD SOLE Management Team. If you think that you would like to participate as a Management Team Member please reply to this email indicating the position that you would like to self-nominate for. These positions do not take an inordinate amount of time to fill, and those who do fill them will find them very fulfilling. The positions not only open doors to learn and share more about the topic of logistics. Filling a Management Team position also fulfills one of the requirements to be recognized as a SOLE Senior Member. Fred Kegler (kegler_fred@bah.com) will be accepting nominations through 10 July 2006. Elections will be held 15 - 20 July 2006, with the new Management Team taking office on 1 October 2006. **IF YOU ARE WILLING TO FILL ONE OF THESE POSITIONS PLEASE NOTIFY FRED KEGLER ASAP.**

All Management Team positions are open for nominations.

Chairman,
Vice Chair, Member Services
Vice Chair, Finance
Vice Chair, Administration
Vice Chair, Education
Vice Chair, Professional Development

Below are the duties for each of the positions:

The Chapter Chair is responsible for the administration, coordination, and control of chapter activities. Specific functions and tasks include:

- Promote the policies and objectives of SOLE
- Expand membership
- Appoint chairs of the various chapter committees
- Act as an ex-officio member of each chapter committee
- Coordinate the work of all chapter committees
- Chair all meetings of the chapter
- Provide liaison with District and Society officers, as required
- Submit all required reports to SOLE Headquarters
- Participate in the SOLE Annual Meeting and the Annual Chapter Chair's Meeting
- Report all chapter activities to the District Director and participate in district meetings
- Ensure that the chapter is recognized for all its achievements by participating in the
- Annual Chapter Awards Program

Vice Chair, Member Services Functions: Develop and implement continuing recruiting activities to identify and recruit new logisticians to Society membership. Provide guidance and assistance to members, particularly as it relates to the maintenance of their membership; and to the chapter as it relates to membership retention. To present a membership report (e.g., number of new and renewing members, special membership achievements, etc.) at each chapter meeting, and to provide leadership for all committees designated by the Chapter Chair to be the responsibility of the Vice Chair, Member Services. Additionally, the Vice Chair, Member Services serves as a resource to the SOLE Membership Committee, as administered by the Society's Vice President, Member Services.

Vice Chair, Finance Functions: To maintain records of all chapter receipts and expenditures. To present a financial report at each chapter meeting, and to provide leadership for all committees designated by the Chapter Chair to be the responsibility of the Vice Chair, Finance. Also, to submit the Annual Financial Report to SOLE Headquarters. Additionally, the Vice Chair, Finance serves as a resource to the SOLE Finance Committee, as administered by the Society's Vice President, Finance. Our Finance Chair also serves on the Mid-Atlantic Logistics Planning Team as the Finance Chair.

Vice Chair, Administration Functions: To record and maintain the minutes of all chapter meetings, including attendance records. To prepare and submit the chapter's Annual Election Report (submitted to SOLE Headquarters) and Quarterly Activities Reports (submitted to the District Director) for the chapter. To provide leadership for all committees designated by the Chapter Chair to be the responsibility of the Vice Chair, Administration.

Vice Chair, Education Functions: To interface with local academic institutions to identify continuing educational opportunities for logisticians. To provide assistance to the chapter's members in the areas of professional designation and certification, to include acting as the liaison with the Certified Professional Logistician (CPL) Qualifications Review Board (QRB). To provide leadership for all committees designated by the Chapter Chair to be the responsibility of the Vice Chair, Education.

Vice Chair, Professional Development Functions: To plan and oversee the chapter's technical programs and, including meeting programs, training, and workshops; and assist in the continuing professional and technical development of the chapter's members. To provide leadership for all committees designated by the Chapter Chair to be the responsibility of the Vice Chair, Professional Development.

COMMUNICATION FROM THE NOMINATIONS AND ELECTIONS COMMITTEE OF SOLE – THE INTERNATIONAL SOCIETY OF LOGISTICS

The Nominations & Elections Committee is in the final stages of its review and evaluation of the self-nominations submitted for election as Society directors and officers for FY 2007. The Committee's recommended list of candidates will be submitted to the Society's Executive Board of Directors (ExBOD) for approval shortly. Once the ExBOD approves the list, ballots will be prepared, printed and mailed to those members of the Society "in good standing" at the time of the ballot distribution. The ballot to the membership will be for those individuals to be elected as Directors at Large (both designated and undesignated) of the Society. All candidates will be elected on an individual basis, not as a "slate of officers." From the elected, undesignated Directors at Large, the sitting Board of Directors will elect the members of the FY 2007 Executive Board of Directors. All elections will be completed in time for the installation of the new directors at the Annual Assembly: this year to be held in conjunction with **SOLE 2006**, on 14 August 2006, in Dallas (Irving), Texas.

If there are any questions, please do not hesitate to contact me by e-mail.

Anthony Trovato, CPL
Chair, Nominations and Elections Committee (aetrovato@raytheon.com)

EMBRY RIDDLE UNIVERSITY PRESENTATION

On the evening of 6 June 2006, Jim Griffin and Trèsmarie Wolfe presented a presentation on the Benefits of SOLE Membership to Mr. Duane Mallicoat's ASC-1603 course at the HRO building. The presentation covered the benefits of SOLE membership and information on the Southern Maryland Chapter of SOLE and its activities.

PLANNING TO TAKE OR RE-TAKE THE CPL EXAM**Nov 2006 Exam:**

First Timers: Applications may be downloaded from <http://www.sole.org/CPL.ASP>, complete your application and submit it to Jim Griffin, Chairman SOMD SOLE as soon as possible, for review and submission to SOLE Headquarters **by 30 August 2006**.

Retakers: If you are planning to re-take the CPL Examination in November 2006, you need to send an email to SOLE Headquarters (solehq@erols.com) **by 1 September 2006** to let them know your intentions. Please include Fred Kegler (kegler_fred@bah.com) as a copy to addressee. Please note in your email where you would like to take the examination (SOLE HQ or have it locally proctored by SOMD SOLE).

REMINDER TO RENEW YOUR DUES

Those members whose renewal dates are approaching or those who have past their renewal dates are encouraged to contact Trèsmarie Wolfe to renew their dues so that they can take advantage of our chapter dues renewal subsidy. Provide your renewal form to Trèsmarie Wolfe with payment less \$35 and the chapter will take care of the rest. If you know of anyone interested in joining our Southern Maryland Chapter, please have him or her contact Trèsmarie Wolfe, VC Member Services at (301) 863-3418 or by e-mail at wolfe_tresmarie@bah.com so that they can take advantage of \$20 subsidy for new members.

NEWSLETTER INFORMATION

If you run across logistics related information or have written a logistics related paper or article that you think would benefit the other members of the Southern Maryland Chapter please be sure to forward it to Jim Griffin so that it can be included in future newsletters. We are always looking for information of interest to the logistics community that we can distribute in our newsletters. Send your information to Fred Kegler at the following e-mail address: kegler_fred@bah.com no later than the second Friday of the Month in order for the information to be included in the current month's newsletter.

HAS YOUR E-MAIL ADDRESS OR PHONE NUMBER CHANGED?

If you have an address, e-mail or phone number change please provide the VC Membership Services, Trèsmarie Wolfe with your updated information to wolfe_tresmarie@bah.com so that you don't miss any of the logistics information that we routinely provide our membership. Also remember to update your personal information on the SOLE website so that you don't miss any of the SOLE Corporate communications <https://www.sole.org/sole/memberupdates.asp>.

NEED LOGISTICS ENGINEERING REFERENCE MATERIALS?

Visit the St. Mary's County Public Library in Lexington Park. The SOMD SOLE Chapter has donated a number of logistics related books to the library. Whether you're studying for the Certified Professional Logistician (CPL) exam, taking a college course, or just looking for a reference the Lexington Park library has what you are looking for.

We're always looking to expand the library if you would like to make a donation please contact Fred Kegler at kegler_fred@bah.com.

LOGISTICS IQ – TEST YOUR KNOWLEDGE – Jim Griffin CPL

1. An application of an heuristic method in decision making would:
 - a. Use a systematic search for solutions.
 - b. Use a rule of thumb technique.
 - c. Use a concept proven to be valid.
 - d. Use a mathematical model.

2. All of the following are characteristics of a classical hierarchical bureaucracy, except:
 - a. It shifts its functions in order to survive.
 - b. There is a heavy dependence on written policies.
 - c. No one knows everything about what is going on.
 - d. There is someone close to being a dictator.

3. Relatively speaking, _____ transport is lower cost than _____ transport.
 - a. Rail; road.
 - b. Air; rail.
 - c. Water; rail.
 - d. Water; road.

4. Exception reporting can best be described as:
 - a. An unscheduled report that informs management of normal conditions.
 - b. An unscheduled report that informs management of exceptional performance.
 - c. An unscheduled report that does not list data points outside an acceptable range.
 - d. Unscheduled reports generated to support understanding of expected results.

SOUTHERN MARYLAND JOB SEEKERS

Are you looking for a logistics position in Southern Maryland? You too can advertise your talents by posting your resume on the Southern Maryland SOLE website at the same link as shown above. To advertise your personal resume, contact Trèsmarie Wolfe at wolfe_tresmarie@bah.com.

SOUTHERN MARYLAND LOGISTICS EMPLOYERS

Are you looking for Logisticians in the Southern Maryland Area? Did you know that you can advertise for logistics candidates via the Southern Maryland SOLE Website? The Southern Maryland SOLE Chapter is offering this service to local companies looking for logisticians. Your logistics requirements will be advertised at the following link:

<http://www.southernmarylandsole.com/careers.htm>. To advertise your logistics requirements, contact Trèsmarie Wolfe at wolfe_tresmarie@bah.com.

UPCOMING LOGISTICS TRAINING EVENTS:**Advanced Project Scheduling and Risk Analysis**

Training locations and dates are: Washington, DC 10 - 11 August and 14 - 15 September; San Diego, CA 28 - 29 September 2006; and in Las Vegas, NV 12 - 13 October 2006. For more information on this course, go to TTC's Website at www.TechnologyTraining.com.

Integrated Baseline Review

Training locations and dates are: Washington, DC 24 - 25 August and 28 - 29 September; San Diego, CA 18 - 19 September 2006; and in Las Vegas, NV 12 - 13 October 2006. For more information on this course, go to TTC's Website at www.TechnologyTraining.com.

Integrated Master Plan/Integrated Master Schedule

Training locations and dates are: Washington, DC 24 - 25 August and 28 - 29 September; San Diego, CA 18 - 19 September 2006; and in Las Vegas, NV 5 - 6 October 2006. For more information on this course, go to TTC's Website at www.TechnologyTraining.com.

Basic Configuration Management

Training locations and dates are: Washington, DC 14 -15 August and 14 - 15 September; San Diego, CA 25 - 26 September 2006; and in Las Vegas, NV 12- 13 October 2006. For more information on this course, go to TTC's Website at www.TechnologyTraining.com.

ACQUISITION LOGISTICS ENGINEERING (ALE) WORKSHOPS

Acquisition Logistics Engineering (ALE) is offering several workshops in 2006 that address key aspects of logistics. These workshops are held in Columbus, Ohio or can be brought to your facility. For more information on these workshops e-mail ALE at workshops@ale.com or call (614) 436-1609. **ALE has offered a 10% discount to SOLE Members. To receive your discount, give your SOLE membership number when you reserve your seat in one of the workshops.**

DAU MID-ATLANTIC REGIONAL CAMPUS TRAINING EVENTS:

LOG 235B – Performance Based Logistics, 28 Aug – 1 Sep
LOG 235B – Performance Based Logistics, 16 – 20 Oct
LOG 201B – Intermediate Acquisition Logistics, 13 – 17 Nov
LOG 235B – Performance Based Logistics, 27 Nov 27 – 1 Dec
LOG 201B – Intermediate Acquisition Logistics, 4 – 8 Dec

Notes on attending Mid-Atlantic DAU Logistics Courses:

1. There are no restrictions on industry people taking LOG 235A, the on-line portion of LOG 235.
2. Industry personnel can sign up for Log 235B (resident portion) through the DAU web site. Simply go to www.dau.mil, "Training Courses", "Apply for a Course" and follow the links.
3. DoD personnel should not be too intimidated if classes are full. If you want a class, get yourself wait-listed by requesting same (give location, dates and class number) in the comments block of the class registration form accessed above. Then, show up at DAU at 0730 on the date the class begins. If the class truly is full, you waste an hour and drink free coffee. Mr. Newman

has never started a class where everyone registered showed up. They will fill the empty seats in the order you were wait-listed.

4. DAU is available to do tailored acquisition training. Many courses (PBL, UID, and some others) are free to the customer). Others specifically tailored to your needs are fee-for-service but very inexpensive. We are prohibited from offering courses leading to certification on a fee-for-service basis. In other words, you can't hire us to teach the above listed courses if you intend to submit them to receive your Level I, II, or III Logistics certification. Contact Dean Newman, DAU Logistics Instructor, at (240) 895-7321 for further information.

5. DAU has nothing to do with certifying you Level I, II or III other than teaching the courses. The service Defense Acquisition Career Manager (DACM) handles ALL matters regarding certification. The DACM tells DAU the level of proficiency for which they desire training and DAU builds and teaches the course. Please address issues regarding certification to your training department who will then forward it to your service's DACM.

6. The DACM also determines how many offerings of each course will be taught in a region. We have Logistics capacity here at Patuxent River to add more courses if the customers request it. Requests should be forwarded through your training department to the DACM.

UPCOMING LOGISTICS EVENTS:

SOLE 2006

The theme for this 41st Annual SOLE Conference is "Logistics: The Next Generation. The conference will be held 15 - 17 August 2006 at the OMNI-Mandalay at Las Colinas in Dallas (Irving) TX. For information on the conference go to: www.sole.org/conference.asp , or call (301) 459-8446.

Predictive Maintenance Technology Conference & Expo

PdM-2006, the Predictive Maintenance Technology Conference & Expo will be held from 12 – 15 September 2006 in Chattanooga, TN. This one event provides a venue for all of the technologies required for reliable machinery operation. PdM-2006 provides leading techniques and case studies for: Vibration Analysis; Airborne Ultrasound; Infrared Imaging; Motor Testing; Oil and Wear Particle Analysis; and other condition monitoring technologies. World class best practices indicate that up to 50% of your maintenance activity should be spent on condition directed tasks to replace ineffective time based maintenance. Finding and implementing the right combination of predictive maintenance and condition monitoring technologies is a challenge. For more on this conference go to: <http://www.maintenanceconference.com/pdm/>.

2006 DOD Maintenance Symposium & Exhibition

This year's conference theme is "Maintenance: Key Leverage Point in DOD's Materiel Readiness Value Chain. The symposium will be held 23 - 26 October 2006 in at the Reno Hilton in Reno, NV. For more information on this symposium go to: www.sae.org/dod.

2006 APICS International Conference and Exposition

This conference will be held 29 – 31 October 2006 in Orlando FL. To find out more about this conference, join the APICS conference update list at www.apicsconference.org to receive conference-related news and stay current on all APICS 2006 developments.

The Annual North American Logistics Conference Defense Logistics 2006

This conference will be held 27 – 30 November 2006 at the JW Marriott in Washington, D.C. To register for this conference call 1-888-482-6012 or visit www.defenselog.com.

The 21st International Maintenance Conference™ "Manufacturing & Process Reliability"

Please join us for IMC-2006, the 21st International Maintenance Conference 5 - 8 December 2006 in Daytona Beach, Florida. More information will be posted soon - please check out their website: <http://www.maintenanceconference.com/imc/index.htm>.

LOGISTICS IQ – TEST YOUR KNOWLEDGE – Answers

1. b;
2. a;
3. c and d;
4. b



Southern Maryland SOLE Officers



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Vice Chair Administration

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SOLE Website

www.SOLE.org

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